

SOUTH CAROLINA AUCTIONEERS ASSOCIATION

2012 ANNUAL CONVENTION

JANUARY 27-29 | EMBASSY SUITES | GREENVILLE

670 VERDAE BOULEVARD, GREENVILLE, SC 29607 | 864-676-9090

BID CALLING COMPETITION RULES AND FORM

WHEN: Friday, Jan. 27, 2012

ENTRY FEE: \$50.00

ENTRY DEADLINE: 4:00 p.m., Jan. 27, 2012

PRIZES: The Open Division Grand Champion will receive the title "S.C. State Champion Auctioneer," a trophy and a paid entry fee to the 2012 NAA International Auctioneer Championship at the NAA Conference. The Rookie Division Grand Champion will receive the title "S.C. Rookie State Champion Auctioneer" and a trophy. The Open Division First Runner-Up and Rookie Division Champion each will receive a free one-year membership to the SCAA for 2012-13.

CONTESTANT RULES & CRITERIA:

1. Competition is open to licensed South Carolina Auctioneers in good standing with the South Carolina Auctioneers Commission. All entrants must current members of SCAA in good standing. All entrants must have paid full registration for the 2012 SCAA Annual Convention. 2. All contestants must bring three or more items of his or her choice to sell during the contest. All items are considered donations to the SCAA and will not be returned. The value of the three or more items should \$25 or more per item. 3. The current division champion is not eligible to participate. 4. Champions will represent the SCAA at all times with high standards of professionalism, commitment and integrity. 5. Be prepared to meet with the committee prior to the start of the contest Friday evening.

JUDGING:

1. The Committee will arrange for five (5) contest judges. Not more than three judges may be practicing auctioneers, at least one judge must be an auction consumer and one judge must be a non-auction related professional. The highest and lowest scores for each contestant in each elimination round will be discarded and the remaining scores will be totaled. Decisions for callbacks in elimination rounds will be determined based on the number of participants. 2. The contestant will be evaluated on several categories using a scoresheet. Categories are as follows but not limited to:

Presentation

Chant/Voice

Effective Auctioneering

Interview

GENERAL PROCEDURES:

1. Scoresheets are collected/tallied by Contest Committee. 2. SCAA President will announce contest winners. 3. A mandatory meeting for all contestants will be held for final check-in, contest instructions and to draw for contestant order in competition. The Contest Committee holds the meeting. 4. No personal ring people or aids are permitted. 5. The Contest Committee will determine if there is any discrepancy or irregularity in the contest, and if found, it will decide the outcome. The decision of the committee will be final. 6. Winners of the contest will be announced at Saturday night's banquet gala.

CHECK THE APPROPRIATE CATEGORY OF PARTICIPATION:

OPEN DIVISION (All Licensees): _____ **ROOKIE DIVISION (Licensee for three or fewer years):** _____

NAME: _____ **COMPANY NAME:** _____

ADDRESS: _____ **CITY:** _____ **STATE:** _____ **ZIP:** _____

MOBILE PHONE: _____ **EMAIL:** _____

SCAC LICENSE NUMBER: _____ **YEARS/MONTHS BEEN LICENSED:** Y _____ M _____

INITIAL THE FOLLOWING: _____ I have enclosed my entry fee of \$50.00, paid my 2011-12 dues and have purchased a Full Registration for the 2012 SCAA Annual Convention.

_____ I have read and agree to abide by the rules, criteria and procedures of the SCAA competition.